

Have you been in a Leadership Team where people get bogged down in inconsequential debates?

Or a team where one or two voices dominate?

Only 20% of leaders say their Leadership Teams are high performing¹.

It's not easy to lead, or be in, a Leadership Team.

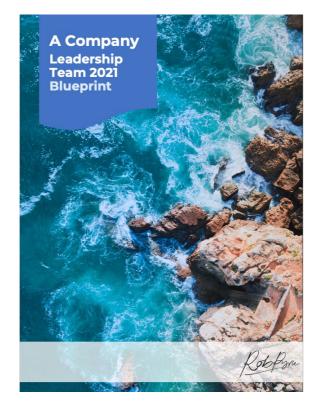
That's because Leadership Teams are fundamentally different from other teams.

Its members must represent their functional area as well as be prepared to make sacrifices for the larger goals of the organisation.

And they must be able to disagree with each other and still commit to the group's decision.

And when people come into a new Leadership Team the 'rules' are different to their previous teams, and unclear.

Whether you're forming a Leadership Team, or you want to strengthen an existing team, I can help you put the fundamentals of a successful team in place using the Leadership Team Blueprint process where you negotiate the rules of engagement.



The Blueprint asks the Leadership team to answer these questions in a half- or one-day workshop.

What value does this Leadership Team exist to create? And who are its stakeholders?

Therefore, what different types of meetings should you have, and what should you talk about in each?

How will you run and track Leadership Team projects?

What are the key strengths of each individual, and how do you best engage with them?

And how should you behave as a group?

1: McKinsey, Teamwork at The Top





